



# REACH YOUR PERSONAL GOALS, INCREASE PRODUCTIVITY AND ACCELERATE YOUR CAREER!

*Back by popular demand to repeat this remarkable program.*



Attorney, Author, and Speaker  
Alan S. Gassman, J.D., LL.M.'s

## Professional Acceleration Workshop

"The workshop was extremely helpful for both my professional and personal development. Alan Gassman made the seminar informative and engaging. I would recommend attending the seminar if you are serious about increasing productivity, meeting goals, and becoming a happier person."

— Travis Arango, Stetson Law Graduate 2015

FRIDAY, APRIL 6, 2018

11:00 A.M. TO 5:00 P.M.

STETSON LAW SCHOOL

Law Students, Alumni and Experienced Professionals:



For more information email  
[agassman@gassmanpa.com](mailto:agassman@gassmanpa.com)

Please join us for this CLE approved interactive workshop that will completely engage you in personal goal setting, how to handle practical challenges and obstacles, strategies for business and personal relationships, and client interaction techniques commonly used by the most successful professionals.

### This workshop will include the following sessions:

- Session 1:** Goals and How to Reach Them
- Session 2:** Eliminating Frustrations and Obstacles
- Session 3:** Solving Problems & Developing Strategies
- Session 4:** How to Effectively Attract, Serve, and Retain Clients
- Session 5:** How to Develop a Great Team
- Session 6:** Putting it All Together!
- Optional Session 7:** Special hour for estate planners

Alan S. Gassman is a practicing lawyer and author based in Clearwater, Florida. Mr. Gassman is the founder of the firm Gassman Law Associates, P.A., which focuses on the representation of physicians, high net worth individuals, and business owners in estate planning, taxation, and business and personal asset structuring.

### FEE:

**Continental breakfast, lunch and 400 page manual included.**

- Stetson students and Alumni of the Class of 2017 - Free
- Clearwater or St. Petersburg Bar Young Lawyers' Division - \$50
- Stetson Alumni and Charitable organization employees - \$50
- All others - \$125

# Alan S. Gassman, J.D., LL.M.'s Professional Acceleration Workshop

## COMMENTS FROM PREVIOUS PARTICIPANTS

*Alan Gassman's Professional Acceleration Workshop was a fast-paced, information-packed, and highly instructional event. Through interactive discussions of time-tested professional and personal growth strategies ranging from goal setting and problem solving to office efficiency and effective team building, Alan provides a thoughtful and measured approach to becoming a highly effective professional. I left the workshop feeling invigorated and excited to implement the insights into my practice management and continued self-study. The course materials and Alan's compilation of trusted additional resources will be an invaluable resource for years to come. Thank you for the opportunity to participate.*

— Christina Rankin, J.D., LL.M. (Taxation), Trust and Estates Lawyer with Over 10 Years of Experience Law Offices of Richard D. Green, J.D., LL.M.

*I was fortunate to attend the Law Practice and Professional Development Workshop conducted by Alan Gassman, Esq. in Clearwater, Florida on August 3, 2014. The Workshop covered a wide range of topics from Goal Setting and Gratitude to as practical a topic as law office logistics. Alan's approach was intimate, self-revelatory and highly instructive. I have been practicing law for 20 years and have never attended a program as broad ranging, practical and encouraging. The depth of Alan's thought and experience is obvious in the materials and in the ease with which he led the discussions. This was not a dull lecture but a highly engaging workshop that was over before you expected it to be.*

— Daniel Medina, B.C.S, Board Certified in Wills, Trusts and Estates—with Over 20 Years of Experience Medina Law Group, P.A.

*I want to personally thank you again for providing me with the unbelievable opportunity to attend your professional acceleration workshop. I came away from your workshop with renewed excitement in improving my practice. While I had long let go of the notion that doing things the old way was the only way, I found myself mentally making changes in nearly every area of my practice. There were added bonuses that are intangible and difficult to articulate. I love what I do, but to be able to do it better, more efficiently, add to my bottom line and, all the while, allow me to have more personal time available in a 60-plus hour week, was truly unexpected. Simply implementing half a dozen of the changes I developed throughout the day as a result of your program will not only enhance the bottom line, but make my days innumerable easier. Thank you so much for giving your time to help other professionals with personal and professional growth.*

— Hamden H. Baskin, III, J.D., LL.M. (Taxation), AV Rated, Estates and Trust Litigation Lawyer with Over 35 Years of Experience Baskin Fleece Attorneys at Law

*By having the opportunity to discuss my goals and the obstacles keeping me from achieving those goals with other professionals while I was still in law school, I was able to define my path to achieve those goals like never before. Not only was I able to improve myself personally, but I also had the unexpected opportunity of being able to have very candid discussions about law practice management and what actually works and doesn't work with experienced lawyers who provided great advice for me as a new lawyer entering the field.*

*The entire experience was invaluable and far more than what I thought it may be. I am very much looking forward to our next session to continue to develop as a young lawyer both personally and professionally.*

— Brandon Ketron, J.D., LL.M., CPA Former Stetson Law Student

*Alan Gassman is a leader in the asset protection field and is nationally-known for his abilities and experience. Anything he writes is a must-read by anyone, including both practitioners and prospective clients.*

— Steve Oshins, nationally known and respected Estate Attorney