



**AVE MARIA SCHOOL OF LAW | NAPLES, FLORIDA  
PROFESSIONAL ACCELERATION WORKSHOP**

*For 3rd year law students, alumni and experienced professionals.*

**Saturday, February 21, 2015**

**9:00am — 5:00pm (Lunch Included)**

**MODERATED BY ALAN S. GASSMAN, J.D., LL.M.**

Please join us for an 8 hour CLE approved interactive workshop that will completely engage all participants in personal goal setting, one-on-one conversations about how to handle practical challenges and obstacles, important strategies for business and personal relationships, and one-on-one client interaction guidelines and techniques that are commonly used by the most successful professionals.

The workshop consists of eight sessions. In the first session, we will talk about goals and all of the things that each of us has to be thankful for. During the second session, we will discuss eliminating frustrations and obstacles.

The third session will be spent reviewing exercises that can be used to solve problems, develop strategies, and enable participants to think out of the box about unique and effective ways to achieve objectives and handle issues that everyone faces.

During the fourth session, we will talk about clients. We will discuss how they think and how we can most effectively attract, serve, and retain them. In the fifth session, we will talk about improving our personal situations and relationships to have appropriate work-life balance and maximizing both our efficiency and overall life enjoyment.

In the sixth session, we will discuss techniques that can be used to implement the objectives that each of us adopt, and we will select 2 professional action items and 2 personal action items and schedule events to take the first steps forward on each of them.

In the seventh session, we will discuss the tools and strategies to develop a great team, and during the final session, we will pull everything together to have solid action steps for the future.

The workshop will be held at Thomas Moore Commons, Ave Maria School of Law  
1025 Commons Circle, Naples, Florida 34119

**To RSVP and for more information please contact**

**Donna Heiser at [dheiser@avemarialaw.edu](mailto:dheiser@avemarialaw.edu) or via phone at 239-687-5405**